

PROCEEDINGS OF THE LOCAL BRANCHES

"All papers presented to the Association and its branches shall become the property of the Association, with the understanding that they are not to be published in any other publication than those of the Association, except by consent of the Committee on Publication."—By-Laws, Chapter X, Art. III.

Reports of the meetings of the Local Branches should be mailed to the Editor on the day following the meeting, if possible. Minutes should be typewritten, with wide spaces between the lines. Care should be taken to give proper names correctly, and manuscript should be signed by the reporter. To maintain its activity and representation each Branch should see that at least three of its meetings during the year are reported in the Journal.

CHICAGO.

The 113th meeting of the Chicago Branch of the American Pharmaceutical Association was held Thursday evening, Nov. 18, 1920, at the School of Pharmacy Bldg., with President A. H. Clark in the Chair.

President J. J. Possehl, of the National Association of Retail Druggists, led in the discussion of the evening on the subject, "The Future for the Young Man and Woman in Pharmacy."

A paper by Professor A. H. Clark on "Ointment of Zinc Oxide" was presented in abstract and approved for publication.

The meeting was well attended, with many pharmacists present, including members of the Executive Committees of the National Association of Retail Druggists and of the Illinois Pharmaceutical Association.

ECHOES OF THE MEETING.

President J. J. Possehl: "Just so long as people seek the advice of their physicians, just so long will there be a future for the professional pharmacist. Remuneration to the extent of a good livelihood is always certain in pharmacy, and pharmacy will repay you to the full extent of what you put into it, and remember that service to your community brings greater returns than monetary achievement. The dispensing doctor is not proficient in his own profession and therefore tries for success in another."

Secretary Samuel C. Henry: "There is nothing that grates on me quite so much as to hear a pharmacist decrying his profession. Long hours. When I entered pharmacy I had nothing in the world to do but open the store at 7:00 o'clock in the morning, and, if no one was in the store, close it up at 11:00 o'clock at night, and for this was paid the handsome remuneration of \$75.00 per year, payable quarterly. Haven't conditions changed somewhat since then? If we have aided in

the uplift of our profession, even if we haven't accumulated wealth, our lives are well spent."

J. F. Finneran, Chairman of the Executive Committee, Boston, Mass.: "The pharmacy of the future will be just what we make it, and will depend upon our idea of service. Show me the junior drug clerk, who, when a physician of his acquaintance comes into the store, has some newly made preparation to show with favorable comments upon it, or an especially nice sample of digitalis leaves recently received, and I will show you a future successful pharmacist. We should have only one thought regarding the quality of the medicines dispensed: Is this particular thing I am now dispensing good enough for my mother or a member of my family? The best friend you have in the world is a good competitor."

Chas. H. Huhn, Minneapolis, Minn.: "The meetings of the American Pharmaceutical Association, both national and in the local branches, and the meetings of the National Association of Retail Druggists and its local societies constitute a wonderful post-graduate course in pharmacy, bearing upon the scientific and business sides, respectively."

Walter H. Cousins, Dallas, Texas: "If you want to hear something from me, send me home to the quiet of my study, and I will write you a letter, voicing my opinions on this important subject."

John H. Webster, Detroit, Mich.: "We do believe in the future of pharmacy. One of my ambitions now is to raise my boy to be a pharmacist, and if I had a girl, I should want her to be a pharmacist too. The professional side of pharmacy is not vanishing. The future success of the young man or woman in pharmacy depends largely upon early training, not only in school but in business."

J. H. Riemenschneider, Chicago: "In a

recent local gathering of business men of many diverse lines someone said to me, 'He was lucky, he went into the drug business.' There is no such thing as luck. To make a success you must like the business you are in. I have been interested in pharmaceutical organizations since my youngest days in the drug business, and never yet have attended a pharmaceutical meeting without feeling that I have been well repaid for attending. In conversation recently with the wife of a former clerk of mine, who has been very successful in his own store, she said, 'I am proud not only of my husband's business success, but especially of his standing in the community.'

C. J. Clayton, Denver, Colo.: "My going to work in a drug store was just a happen-so, and I wonder if that isn't the case with many young men and possibly young women who enter the drug store as apprentices. I well remember my first lesson in Latin. My preceptor pointed to the stock bottle label 'Sapo' and said, 'Now that stands for soap. You see, it is just the word soap turned around.' With happen-so beginnings and ignorant preceptors, isn't it surprising that pharmacy has been favored with so many broadly successful men and women? Our *business* is the practice of pharmacy, but we sell other things to make a living. We are not profiteers, but rather 'Pikers,' not being paid properly for our professional service. Don't be afraid of being classed as a professional man."

Sidney Schmidt, Chicago: "Each one should spread the gospel that pharmacy is a worthy profession and encourage rather than discourage young people going into pharmacy. Drug clerks are no longer washing bottles, scrubbing floors and washing windows, because the proprietor has found out he cannot afford to pay forty, fifty, or sixty dollars a week to highly educated men for that kind of work. In fact, as a young man lately entered into pharmacy, I am convinced that the recent marked increase in salaries will have a far-reaching influence in the uplift of pharmacy as a recognized profession."

Thomas Potts: "The infamous night bell! How thankful we may be that is gone forever. It isn't every young man or young lady who is adapted to the retail drug business. When you find yourself adapted to this business you can make it a life-work, and if you are incapacitated by sickness or age, your business, in the hands of competent persons, can be profitably continued. This is not

generally true of the physician, dentist or lawyer."

William B. Day, Chicago: "Students of pharmacy have a great advantage over other college students, in that they get business experience before attending school and while in school; and this contact with the world must be acquired by all young persons before they are worth much in business. As long as the race endures, there will be illness, and drugs will be needed. We have had many croakers who prophesied that the drug business was 'going to the dogs,' for one reason or another, but I am convinced that there is no need for any young person now entering pharmacy or contemplating pharmacy as a life-work to be discouraged. It has been said that the professional side of pharmacy was becoming extinct, but I am firmly of the opinion that the professional side of pharmacy is just entering into its own and will soon receive greater recognition, and this because higher preliminary and professional training is now demanded of the young people entering pharmacy."

E. N. GATHERCOAL, *Secretary*.

DENVER.

Regular meetings of the Denver Branch A. Ph. A. were held May 25 and June 15; the latter was the last meeting of the season. September 14 the sessions of 1920-1921 were opened; the minutes of the meeting October 19 are reported in full, the others in brief abstract.

Fifty-six members were present at the May meeting; ten new members were elected. Letters from two Colorado Senators and two Congressmen were read, re H. R. Bill No. 8078; three were in favor and one against the bill. The Price Book was further discussed. See *JOURNAL A. PH. A.*, p. 614, and *JOURNAL A. PH. A.*, p. 424. John A. Martin spoke on his methods of doing business.

The meeting of June 15 was Ladies' Night, and given over to a dinner at *Elitch's Gardens*, followed by a dance. This was attended by nearly all the members and many invited guests.

Fifty members were present at the meeting of September 14; five new members were elected. It was announced that the Price Book was ready for distribution. Chas. J. Clayton spoke of the weekly service offered to the drug trade of Denver, and Colorado. The Price Book is alphabetically arranged and indexed for convenient reference. There

is much valuable general information in it besides the prices. It was stated that Denver druggists were closer to each other than ever before.

OCTOBER MEETING.

The Denver Branch of the American Pharmaceutical Association held its regular monthly meeting Tuesday Eve., October 19, 1920, at the Metropole Hotel. The meeting was preceded by a dinner.

President Gregory being out of the city, Vice-President F. J. Lord presided.

Chas. J. Clayton was called upon to relate the interesting details of his visit to St. Louis while in attendance at the N. A. R. D. convention. Mr. Clayton's remarks were interesting and instructive, and it seems as though more of us should attend the annual N. A. R. D. conventions. This may be realized next year, however, as Mr. Clayton and Mr. Wilson extended to the N. A. R. D. Association invitation to meet in Denver next year.

L. Wilson seconded Mr. Clayton's talk in everything that was done for the good of Pharmacy by the convention. Mr. Wilson also urged upon us the need of organization, and the necessity of sticking to the organization.

H. B. SeCheverell offered a few remarks on the legislative side of pharmacy; these were supplemented by Messrs. Clayton, Wilson and D'Amico. All spoke about the futility of the efforts of legislative committees unless they received the full coöperation of all the druggists of Denver, and Colorado. Let us pull together and see if we can't have a few bills passed, more favorable to pharmacy in Colorado in particular, and the country in general.

Mr. Wheatcroft of Chicago, a worker in the interests of the N. A. R. D., offered a few remarks and, especially, urged all present to work toward the goal of real organization and therefore coöperation.

Mr. Tripenny, a druggist from Casper, Wyo., favored us with a short talk, and told what the druggists of Casper and Wyo. were doing. Conditions there are better in many respects than in Colorado. Mr. Clayton had a few remarks to offer relative to the Price Book, and the service given by him. It is earnestly hoped that the druggists of Denver and Colorado will give this undertaking their full support, as there is no better way for them to improve their conditions than by subscribing to this very worthy undertaking.

Mrs. R. A. White and Mr. M. P. Givens furnished the music of the evening, and their short entertainment was warmly received.

R. A. WHITE, *Secretary*.

DETROIT.

Prof. Eðsel A. Ruddiman's paper on "Glycerin and Its Functions" was the principal feature of the November meeting of the Detroit Branch A. Ph. A.

His paper dealt with all the Elixirs, Syrups and Solutions of the U. S. P. and N. F. containing glyccrin. The preparations reported on were compared with samples in which water, glucose, invert sugar and syrup, respectively were substituted for glycerin, all of which were under observation for a period of two years. In nearly all of the preparations to which his work was confined the use of glycerin in small percentages did not appear to be of any particular advantage insofar as solution or preservation was concerned.

After the reading of the paper a lively discussion followed.

The meeting, which was preceded by a dinner, was exceptionally well attended.

Officers of the Detroit Branch are:—Walter M. Chase, *President*; Charles H. Stocking, *Vice-President*; Frederick F. Ingram, Jr., *Treasurer*; Crosby B. Washburne, *Secretary*; and John C. Moore, *Chairman Program Committee*. CROSBY B. WASHBURNE, *Secretary*.

PHILADELPHIA.

The November meeting of the Philadelphia Branch of the American Pharmaceutical Association was held at the Philadelphia College of Pharmacy and Science Tuesday evening, November 9, 1920, President Goodhart presiding.

The minutes of the previous meeting were read and approved. Anthony Derrico was proposed for membership and on proper motion the secretary was directed to cast the ballot electing him. Communications were read from several sources referring to newspaper reports of the last meeting which were somewhat confused.

There being no further business the scientific program was started by Dr. Edward Kremers of the Course in Pharmacy of the University of Wisconsin, and Director of the Wisconsin State Pharmaceutical Experiment Station. His subject was "Twenty-five Years of Research in a Typical American Genus of Plants." Dr. Kremers spoke of his investiga-

tions with the constituents of several species of the *Monarda* genus. He called attention to the relation between all these constituents insofar as they were isomers of each other and oxidation products of each other. By following the chemical changes of these plant principles through succeeding stages he was able to establish a definite relation between the odors and colors of the different species. Dr. Kremers emphasized the fact that there was enough waste sandy soil in the United States on which sufficient *Monarda punctata* might be raised for the world's supply of thymol. Dr. Kremers' paper was discussed by Messrs. LaWall, Beringer, Eberle, McNeary and Stewart, after which a rising vote of thanks was given him.

Samuel L. Hilton, President-elect of the American Pharmaceutical Association, was present and on being called upon for a word for the local branch spoke briefly on the possibilities for great work by the American Pharmaceutical Association and hoped that he might during his period in the President's chair be able to do some real service for the Association.

Dr. F. E. Stewart read a paper on "Shall We Reorganize the A. Ph. A.?" Dr. Stewart's paper discussed the various phases of activity wherein the American Pharmaceutical Association could be more efficient and pointed out the manner in which similar bodies managed their affairs. No definite plan of reorganization was suggested however. The subject was discussed by Messrs. England, Hessler, Sturmer, Beringer, Cook, Peacock, Hunsberger, Eberle, Griffith and McNeary. The consensus of opinion was that the present organization was satisfactory, only that greater zeal should be displayed in carrying out the work of the Association, and that, above all, sight should not be lost of the altruistic purposes of the Association. ELMER H. HESSLER, *Secretary*.

CITY OF WASHINGTON.

The November meeting of the City of Washington Branch, A. Ph. A., was called at 8.30 P.M. in the lecture room of the National College of Pharmacy, President DuMez in the chair.

The minutes of the last meeting were read and approved. A communication from Mr. J. W. England regarding subjects to be dis-

cussed at meetings was deferred until a later meeting for discussion, and one from Prof. W. L. Scoville regarding deletions from the National Formulary was put over until a special meeting could be arranged for a general discussion of the subject.

A communication from Prof. E. F. Kelly, with reference to a proposed joint meeting of the Baltimore branch with this branch to be held some time in January, was read. It was moved that the President and Secretary be instructed to extend an invitation to the Baltimore branch to meet with us at some date and place to be decided on by the President and Secretary. Carried.

The program of the evening was then taken up. Dr. C. E. Young, principal examiner of the Prohibition Unit, Bureau of Internal Revenue, delivered an address entitled, "Alcohol in Its Relation to the Druggist," which was discussed in great detail by Messrs. Hilton, Sayre, Bradbury and Richardson. The address will appear in a subsequent edition of the JOURNAL.

It was suggested in the discussion that new Treasury decisions ought to be brought to the attention of pharmacists as soon as issued, by publication in all of the pharmaceutical and drug journals. It was suggested that the sale of alcoholic beverages could be taken away from the drug trade and placed in the hands of the Health Departments, thus relieving the drug trade of the odium now cast upon it by being the sole legal medium at present for the retail sale of liquor.

Several suggestions for simplifying returns were made and it was urged that Compound Tincture of Cardamom be stricken from the list of preparations now classed as beverages.

After the discussion, Prof. L. E. Sayre, who was in Washington for a few days, told about his work on the Standards Committee and of his endeavors to have the Government Committee take up the consideration of standards of drugs not recognized in the U. S. P. and N. F., but which are, nevertheless, used to a large extent medicinally.

S. L. Hilton, newly elected President of the Association, was then called upon to speak, after which the meeting adjourned at 11.10 P.M.

H. C. FULLER,

Secretary.